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The guide to estimating for small works provides a comprehensive selection of fully priced standard estimates for the most common type, style and size of building extension, with the total cost

of each section or element clearly shown, plus a separate detailed price build up for each section or element included in the standard estimates, how the cost of the foundations, walls, roof, etc. have been built up.

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To cover your overhead costs in your pricing structure, add up your expenses for the year. Take that total number and divide it by the projected amount of jobs you'll work in a year. Add that percentage of the total cost to a photography job and you'll start covering your total overhead, bit by bit.

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Product Line Pricing. Where there is a range of products or services the pricing reflects the benefits of parts of the range. For example car washes; a basic wash could be \$2, a wash and wax \$4 and the whole package for \$6.

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