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But instead of writing an entire book, we thought we would provide you a quick-start guide to help you navigate this new career path. So if you are ready, let's take a look at eight essential tips for new real estate agents looking to ignite their career and succeed at real estate. Tip #1 - Prepare with a Plan

With BreakthroughBroker.com's New Agent Guidebook, you have a step-by-step program that will take you through those first 60 days. You'll estimate your start-up costs, get advice on how to become an expert in the industry, create business and marketing plans, and set up a schedule for life-long learning in the real estate business.

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Kevin Ward is a real estate coach, speaker, and trainer at YESMasters.com and #1 Bestselling author of "The Book of YES: The Ultimate Real Estate Agent Conversation Guide." How To Choose the Right ...

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