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The book encompasses scientific research, on deception in nature, and laboratory research on deception and self-deception. Also evolutionary theory. Also a study of the work of others on aviation and space disasters. And of the false historical narratives all nation states tell themselves. Those chapters, for me, were the highlights.

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The central claim of the book "is that self-deception evolves in the service of deception" and the general argument "is that we deceive ourselves the better to deceive others". For us, "deceit and self-deception are two sides of the same coin" and Trivers covers a huge amount of ground to make his case.

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